



City of Lacey, Washington City Council Regular Meeting Agenda

Refer to the bottom of the agenda for meeting information.

Tuesday, April 2, 2024

6:00 PM

Council Chambers and Online

1. Call to Order

2. Roll Call

3. Pledge of Allegiance

4. Land Acknowledgment:

We, the City of Lacey, are on the ancestral land of the Tribal People of the Treaty of Medicine Creek, including the Nisqually Indian Tribe and Squaxin Island Tribe. We acknowledge, and remember those Tribal People not recognized today who were absorbed or relocated into other tribes for survival. We recognize the ancestors and their descendants who are still here. We recognize and respect the Tribal People of the Treaty of Medicine Creek as the traditional stewards of this land since time immemorial and their role today in taking care of these lands in perpetuity. We recognize and have the responsibility to call attention to the histories of dispossession, forced removal, and abridged treaty rights that allowed our nation, state, and city to develop as they have today. We recommend that community members read the Medicine Creek Treaty of 1854.

5. Approval of Agenda and Consent Agenda Items:

- A. Council Worksession minutes of March 12, 2024
- B. Council Meeting minutes of March 19, 2024
- C. Approval of wages, claims, and transfers for March 7, 2024, through March 22, 2024

6. Public Recognitions and Presentations:

- A. **Lacey Youth Council Report**
Youth Council Representatives

7. Public Comment:

Refer to the bottom of the agenda for instructions on how to provide public comment.

8. Public Hearing:

9. Proclamations:

A. Arbor Day Celebration

- Proclamation declaring April as Arbor Month (Mayor Ryder)
- Presentation of Tree to City of Yelm (Joe DePinto, City of Yelm Mayor and Chris Vaccaro, City of Yelm Building Official)
- Presentation on Arbor Day (Ali Brown, Water Resources Specialist)

B. Earth Day Proclamation

Ali Brown, Water Resources Specialist

10. Resolutions:

11. Ordinances:

12. Mayor's Report:

13. City Manager's Report:

A. Climate and Sustainability Efforts

Linsey Fields, Climate and Sustainability Coordinator

B. Pop-up Market Contract Update

Wesley Nguyen, Economic Development Coordinator

C. 2023 Year-End Financial Update

Troy Woo, Finance Director

14. Other Business:

15. Boards, Commissions and Committee Reports:

A. Mayor Andy Ryder:

1. Mayors' Forum
2. Thurston Chamber Shared Legislative Committee
3. Transportation Policy Board (TPB)

B. Deputy Mayor Malcolm Miller:

1. Economic Development Council (EDC)
2. Lodging Tax Advisory Committee (LTAC)
3. Thurston County Coalition Against Trafficking (TCCAT)
4. Joint Animal Services Commission (JASCOM)

C. Councilmember Lenny Greenstein:

1. Emergency Medical Services (EMS)
2. TCOMM911

D. Councilmember Michael Steadman:

1. Nisqually River Council
2. Thurston County Law & Justice Council



3. Olympic Region Clean Air Agency (ORCAA)
- E. Councilmember Carolyn Cox:
 1. LOTT Clean Water Alliance
 2. Regional Housing Council
 3. Intercity Transit Authority
- F. Councilmember Robin Vazquez:
 1. Thurston Climate Mitigation Collaborative
 2. Thurston Regional Planning Council (TRPC)
 3. Thurston County Board of Health
- G. Councilmember Nicolas Dunning:
 1. Thurston Thrives
 2. Solid Waste Advisory Committee (SWAC)
 3. Olympia-Lacey-Tumwater Visitor & Convention Bureau (VCB)

16. Adjourn

Attendance and Public Comment

Attend Remote or In-Person

The public may attend the meeting in-person, or you may view or listen to the meeting using one of the following platforms:

In-Person	Council Chambers at Lacey City Hall 420 College Street SE, Lacey, WA 98503
Zoom:	https://us02web.zoom.us/webinar/register/WN_3lGl49RRaCIIS49f3a1IA
Website:	https://cityoflacey.org/government/public-meetings/
Facebook:	https://www.facebook.com/cityoflacey
YouTube:	https://www.youtube.com/watch?v=hkKikcn9_QI
Cable:	Channel 77 with your local cable provider
Phone:	(888) 788-0099 or (877) 853-5247 (Webinar ID 883 5779 6532)

Verbal Public Comment

Those wishing to provide verbal public comment may do so in-person or by Zoom:

In-Person:	Use the sign-up sheet located in the Council Chambers.
Zoom:	Preregister using the following Zoom link no later than two hours prior to the meeting: https://us02web.zoom.us/webinar/register/WN_3lGl49RRaCIIS49f3a1IA



Instructions and access details will be provided once registration is complete.

Written Public Comment

Public comments may also be submitted by email to PublicComment@cityoflacey.org.

The commenting period will close two hours before the meeting time.

Written comments will be provided to the City Council electronically prior to the meeting.

Comments will not be addressed during the Council meeting; however, comments received will be added to the official record.





City of Lacey, Washington

Lacey City Council Worksession Minutes

Tuesday, March 12, 2024

6:00 PM

Council Chambers and Online

1. Call to Order

Deputy Mayor Miller called the meeting to order at 6:00 p.m.

2. Roll Call

Council Present

Deputy Mayor Malcolm Miller
Councilmember Lenny Greenstein
Councilmember Michael Steadman (remote)
Councilmember Carolyn Cox
Councilmember Robin Vazquez
Councilmember Nicolas Dunning (remote)

Council Excused

Mayor Andy Ryder

Staff Present

Shannon Kelley-Fong, Assistant City Manager
Jennifer Burbidge, Parks, Culture and Recreation Director
Vanessa Dolbee, Community and Economic Development Director
Dave Schneider, City Attorney
Sarah Schelling, Senior Planner
Kristy Wolf, Financial Services Manager
Michelle Chavez, Human Services Coordinator
Brandy Legomina, Deputy City Clerk

3. Land Acknowledgment

Deputy Mayor Miller read the abbreviated Land Acknowledgment.

4. Approval of the Agenda

Councilmember Greenstein moved to approve the agenda. Councilmember Vazquez seconded. Motion carried.

5. Agenda Items

A. **Emergency Services Update**

Dr. Bill Kriegsman, Chief Medical Officer, Capital Medical Center

Steve Brooks, Chief, Lacey Fire District 3

Darin Goss, Chief Executive, Providence

Ben Miller-Todd, Director, Thurston County Emergency Services

Kriegsman presented MultiCare Expands Access to Care in Lacey. This presentation included discussions on defining an Off-Campus Emergency Department (OCED); an overview of Capital Medical Center OCED in Lacey; metric comparison between the Lacey OCED and Parkland, Bonney Lake, South Hill, and Federal Way's OCED; and the differences and similarities of an OCED and other medical care providers.

Goss presented the Emergency Services Update. This presentation included discussions on Providence's immediate focuses; emergency room statistics and trends; access to care; emergency department innovation; workforce innovation with virtual nursing and workforce training.

Miller-Todd and Brooks presented the EMS Briefing. This presentation included discussions on Thurston County's historical and forecasted population growth; a distribution overview of the population; statistics on growing EMS call volumes; Emergency Medical Services (EMS) transport wait times at the hospital; statistics on the initial impacts of OCED; and Medic One initiatives.

B. **Convention and Visitor Board Destination Master Plan Update**

Vanessa Dolbee, Community and Economic Development Director

Annette Pitts, CEO of Experience Olympia & Beyond

Sarah Schelling, Senior Planner

Pitts presented Thurston County 10-Year Destination Master Plan. This presentation included discussions on the importance on completing a 10-Year Destination Master Plan; the approach of inclusivity; a list of the work to date; identified countywide issues and opportunities; and a ranking of countywide issues and opportunities.

Dolbee and Schelling engaged the City Council in a workshop to recommend local priorities for the 10-Year Destination Plan. The action recommendations resulted in:



1. Sporting events
2. Outdoor recreation
3. Quiemuth Resort
4. Family attractions
5. Arts, entertainment, and nightlife
6. Innovation and technology

C. Human Services Grant Program Update

Shannon Kelley-Fong, Assistant City Manager
Michelle Chavez, Human Services Coordinator

Kelley-Fong and Chavez presented the Human Services Grant Program (HSGP) Update. This presentation included discussions on the overview of the HSGP; research and development findings; comparisons of select HSGP, human services need assessments; examples of need assessment outreach timelines; examples of community engagement plans; a timeline of the needs assessment process, Human Services Ad Hoc workgroup; year-one program recommendations: housing, survival, and security; and an HSGP 2024 detailed timeline.

6. Adjourn

Deputy Mayor Miller adjourned the meeting at 8:26 p.m.





City of Lacey, Washington
City Council Regular Meeting Minutes
Tuesday, March 19, 2024 - Council Chambers and Online

1. Call to Order

Mayor Ryder called the meeting to order at 6:00 p.m.

2. Roll Call

Council Present

Mayor Andy Ryder
Deputy Mayor Malcolm Miller
Councilmember Lenny Greenstein
Councilmember Michael Steadman (remote)
Councilmember Carolyn Cox
Councilmember Robin Vazquez
Councilmember Carolyn Cox
Councilmember Nicolas Dunning (remote)

Staff Present

Rick Walk, City Manager
Shannon Kelley-Fong, Assistant City Manager
Dave Schneider, City Attorney
Peter Brooks, Water Resources Manager
Grant Beck, Planning and Development Services Manager
Trent Loughheed, Project Manager
Michelle Chavez, Human Services Coordinator
Ed Taylor, Emergency Management and Safety Coordinator
Elissa Fontaine, City Clerk

3. Pledge of Allegiance

4. Land Acknowledgment

Mayor Ryder read the abbreviated Land Acknowledgment.

5. Approval of Amended* Agenda and Consent Agenda Items:

- A. Council Worksession Minutes of February 27, 2024
- B. City Council Minutes of March 5, 2024
- C. Approval of wages, claims, and transfers for February 12, 2024 through March 8, 2024

**Councilmember Greenstein moved to approve the amended agenda.
Councilmember Vazquez seconded. Motion carried.**

6. Public Recognitions and Presentations:

- A. **Lacey Youth Council Report**
Youth Council Representatives

The following Youth Council Representatives presented reports:

Eliana Allin, Pope John Paul II High School
Samuel Tatarian, Timberline High School
Rory Line, Youth Council

- B. **Recognition of Service: Nancy Clauson**
Mayor Ryder

Mayor Ryder and Council presented Nancy Clauson with the Public Service Award for her service on the CAR-PFD Board of Directors from 2012-2024 and spoke about the many roles of public service she has held within the Lacey Community.

7. Public Comment:

8. Public Hearing:

9. Proclamations:

- A. **Transgender Day of Visibility**
Lucas Miller, PFLAG Olympia Board Member
*Amended Agenda: Item added March 15



Mayor Ryder and Council proclaimed March 31, 2024, as Transgender Day of Visibility in the City of Lacey. Lucas Miller, PFLAG Olympia Board Member, accepted the proclamation.

10. Resolutions:

- A. **Resolution 1143: Community & Economic Development Fee Schedule Update**
Grant Beck, Planning and Development Services Manager

Beck presented Resolution 1143 relating to fee schedule revisions for services provided by the Community and Economic Development Department. The proposed fee schedule is fundamentally based on the 2018 schedule as adopted. The proposed schedule is not intended to raise fees.

Discussion ensued regarding the content found in line 9, that would permit the Council to waive appeal fees under specific circumstances.

Councilmember Cox moved to adopt Resolution 1143 as presented. Deputy Mayor Miller seconded. The motion unanimously failed.

Councilmember Greenstein moved to adopt Resolution 1143, amending to remove line 9, revising the Lacey fee schedule as it relates to services provided by the Community and Economic Development Department. Councilmember Vazquez seconded. Motion carried.

- B. **Resolution 1144: Thurston Regional Hazard Mitigation Plan Annex**
Ed Taylor, Emergency Management and Safety Coordinator
Bracy DiLeonardo, Benefits Manager

Taylor presented the draft resolution, proposing to adopt the 4th Edition Hazards Mitigation Plan for the Thurston Region and the City of Lacey's Annex. Adopting the resolution ensures the City is compliant with the federal requirements in order to receive pre- and post-disaster mitigation funding.

Councilmember Greenstein moved to approve Resolution 1144 adopting the 4th Edition Hazards Mitigation Plan for the Thurston Region and the City of Lacey's Annex to said Plan. Councilmember Cox seconded. Motion carried.

- C. **Resolution 1145: Human Services Grant Program**
Michelle Chavez, Human Services Coordinator

Council received a detailed presentation on the Human Services Grant Program



(HSGP) at the March 12, 2024, Worksession. A draft resolution was presented by Chavez to establish a Human Services Workgroup. By adopting the resolution, staff will be permitted to proceed with creating an ad hoc Human Services Workgroup, conduct a human services needs assessment, and proceed with 2024 HSGP priorities as outlined.

Councilmember Vazquez moved to adopt Resolution 1145 to establish the Human Services Workgroup. Councilmember Cox seconded. Motion carried.

11. Ordinances:

12. Mayor's Report:

- A. **Parks, Culture, and Recreation Board Reappointment: Kamber Good**
Mayor Ryder

Mayor Ryder moved to reappoint Kamber Good to the Parks, Culture and Recreation Board for a second term. Councilmember Greenstein seconded. Mayor Ryder, Deputy Mayor Miller and Councilmembers Greenstein, Cox, Vazquez and Dunning voted in favor. Councilmember Steadman abstained from voting. Motion carried.

13. City Manager's Report:

- A. **ULID 25 - Tolmie Sewer and Water Improvements Project**
Peter Brooks, Water Resources Manager

Brooks provided background on the project, including bid process, scope and timeline.

Deputy Mayor Miller moved to award Lacey Contract Number PW 2024-05 to low bidder Rodarte Construction, Inc. from Auburn, Washington in the amount of \$2,142,831.78. Councilmember Steadman seconded. Motion carried.

- B. **Madrona and Westside pH Treatment Project**
Trent Lougheed, P.E. - Project Manager

Lougheed provided background on the project, including bid process, scope and timeline.

Councilmember Greenstein moved to award Lacey Contract Number PW 2022-37 to low bidder Pacific Civil & Infrastructure from Tacoma, Washington



in the amount of \$14,429,205.60. Councilmember Vazquez seconded. Motion carried.

C. ~~2023 Public Safety Update~~

Robert Almada, Chief of Police

*Amended Agenda: Item rescheduled to a future meeting

14. Other Business:

15. Boards, Commissions and Committee Reports:

A. Mayor Andy Ryder:

1. Mayors' Forum
2. Thurston Chamber Shared Legislative Committee
3. Transportation Policy Board (TPB)

Mayor Ryder did not provide any reports.

B. Deputy Mayor Malcolm Miller:

1. Economic Development Council (EDC)
2. Lodging Tax Advisory Committee (LTAC)
3. Thurston County Coalition Against Trafficking (TCCAT)
4. Joint Animal Services Commission (JASCOM)

Deputy Mayor Miller did not provide any reports.

C. Councilmember Lenny Greenstein:

1. Emergency Medical Services (EMS)
2. TCOMM911



Councilmember Greenstein presented a report from TCOMM911.

D. Councilmember Michael Steadman:

1. Nisqually River Council
2. Thurston County Law & Justice Council
3. Olympic Region Clean Air Agency (ORCAA)

Councilmember Steadman did not provide any reports.

E. Councilmember Carolyn Cox:

1. LOTT Clean Water Alliance
2. Regional Housing Council
3. Intercity Transit Authority

Councilmember Cox provided reports from LOTT, and Intercity Transit.

F. Councilmember Robin Vazquez:

1. Thurston Climate Mitigation Collaborative
2. Thurston Regional Planning Council (TRPC)
3. Thurston County Board of Health

Councilmember Vazquez provided a report from the Thurston County Board of Health.

G. Councilmember Nicolas Dunning:

1. Thurston Thrives
2. Solid Waste Advisory Committee (SWAC)



3. Olympia-Lacey-Tumwater Visitor & Convention Bureau (VCB)

Councilmember Dunning did not provide any reports.

16. Adjourn

Mayor Ryder adjourned the meeting at 7:40 p.m.

MAYOR: _____

ATTESTED BY CITY CLERK: _____

DATE APPROVED: _____





LACEY CITY COUNCIL MEETING

April 2, 2024

SUBJECT: Disbursement Approval

RECOMMENDATION: By motion, approve payment of claims, wages, and transfers.

STAFF CONTACT: Troy Woo, Finance Director *TW*
Alix Turcotte, Senior Accountant *AT*
Carrie Bode, Accounting Technician *CB*

ORIGINATED BY: Finance Department

BACKGROUND:

The action requested of the City Council is by motion to approve payment of claims, wages and transfers for 3/7/2024 through 3/22/2024. The disbursements consist of the following:

Checks:	<u>Week of</u>	<u>Beg. Check No.</u>	<u>End. Check No.</u>	<u>Amount</u>
	3/15/2024	274142	274230	475,052.91
	3/22/2024	274231	274306	293,434.51
	3/22/2024	274307	274307	17,571.96

Electronic Transfers:	<u>Week of</u>	<u>Amount</u>
	3/7/2024	104,716.85
	3/7/2024	305.00
	3/11/2024	161.36
	3/12/2024	46.08
	3/14/2024	30.00
	3/14/2024	158.75
	3/14/2024	324.24
	3/15/2024	122,606.21
	3/15/2024	4,204.80
	3/18/2024	148.90
	3/18/2024	15.05
	3/22/2024	851,433.18
	3/22/2024	367,254.15

Significant Disbursements:

<u>Vendor</u>	<u>Amount</u>	<u>Description</u>
Department of Revenue	\$ 104,716.85	Feb 2024 Excise Tax
City of Lakewood	\$ 50,000.00	2024 South Sound Military & Communities Partnership
City of Tumwater	\$ 166,558.28	2024 LERMS Fees & Share
Nisqually Indian Tribe	\$ 75,036.15	Feb 2024 Inmate Services
Phoenix Fabricators & Erectors LLC	\$ 405,042.06	Terry Cargil Reservoir
Puget Sound Energy	\$ 116,268.67	Utility Bills
Rognlin's Inc	\$ 147,704.85	Lift Stations 34 & 37 Rehab
Forma Construction Company	\$ 367,254.15	Police Station



CITY OF LACEY

Official Proclamation

WHEREAS, in 1872, Sterling Morton proposed to the Nebraska Board of Agriculture that a special day be set aside for the planting of trees; and

WHEREAS, this holiday, called Arbor Day, was first observed with the planting of more than one million trees in Nebraska; and

WHEREAS, Arbor Day is now observed throughout the nation and the world; and

WHEREAS, trees can reduce the erosion of our precious topsoil by wind and water, cut heating and cooling costs, moderate the temperature, clean the air, produce oxygen, and provide habitat for wildlife; and

WHEREAS, trees are a renewable resource giving us paper, wood for our homes, fuel for our fires, and countless other wood products; and

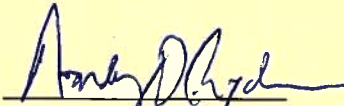
WHEREAS, trees in our City increase property values, enhance the economic vitality of business areas, and beautify our community;

NOW, THEREFORE, I, Andy Ryder, Mayor of the City of Lacey, on behalf of the City Council, do hereby proclaim the month of April 2024, as

Arbor Month

in the City of Lacey, and I encourage all community members to support efforts to care for our trees and woodlands and to plant trees to provide beautification for future generations to enjoy.




Mayor Andy Ryder
April 2, 2024

CITY OF LACEY
Official Proclamation

WHEREAS, Earth Day was created 54 years ago, recognizing the importance for everyone to protect the planet on which we live; and

WHEREAS, all life forms on Earth have a right to a healthy, sustainable environment; and

WHEREAS, the global community now faces extraordinary challenges such as environmental degradation, global health issues, climate change, food, and water shortages; and

WHEREAS, all of us have an obligation to preserve the Earth's beauty as well as its resources; this obligation extends not only to today's generation but also to the future generations who will inherit our planet from us; and

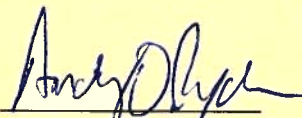
WHEREAS, Lacey exemplifies the ethos of Earth Day by its continued commitment to conserving water and energy, reducing carbon emissions and waste, and maintaining its Tree City USA designation; and

WHEREAS, as we proclaim Earth Day, we recognize our obligation to live up to the significance of environmental stewardship every day; and

NOW, THEREFORE, I, Andy Ryder, Mayor of the City of Lacey, on behalf of the City Council, do hereby proclaim Saturday April 20, 2024, as

Earth Day

in the City of Lacey, and I encourage all community members to be aware of their impacts on our environment and to participate in stewardship opportunities to preserve local resources.



Mayor Andy Ryder
April 2, 2024



LACEY CITY COUNCIL MEETING

April 2, 2024

SUBJECT: Preliminary 2023 Year-End Financial Report

RECOMMENDATION: Review Year-End Financial Report

STAFF CONTACT: Rick Walk, City Manager *RW*
Troy Woo, Finance Director *TW*

ORIGINATED BY: Finance Department

ATTACHMENTS: 1. Expenditure and Revenue Reports for the Year Ending December 31, 2023

FISCAL NOTE:

**WORK PLAN GOAL
AND STRATEGY:** None

PRIOR REVIEW: None

BACKGROUND:

The preliminary revenue and expenditure reports for year-end 2023 have been completed, though the City's annual comprehensive financial report for the year has not yet been submitted. The deadline for submission is May 30, 2024. The Finance team is actively working on completing the report, and it's likely that adjustments will be made as necessary. Until the annual audit is conducted, these year-end revenue and expenditure reports should be considered preliminary. The Finance Department is confident that the majority of significant revenues and expenditures have been recorded, with any future adjustments expected to be minor. Therefore, the preliminary information is being presented at this time. The report primarily centers on the General Fund, with attached summaries of revenue and expenditure for all 29 funds provided.

GENERAL FUND EXPENDITURES

As of December 31, 2023, total General Fund Expenditures were \$65,843,612 or 85.8 percent of the adopted 2023 Budget. This is a total increase of \$12,508,254 or 23.5 percent compared to the 2022 total expenditure level. The net increase is a result of higher salaries and benefits, capital transfers, and pass-thru grant proceeds relating to the \$1.0 million Small Business Administration grant for the Lacey MakerSpace expansion project. As reported

throughout 2023, an estimated \$1.2 million increase was incurred due to retroactive pay related to labor contract settlements with the City's three largest labor groups. These contracts remained unsettled for the majority of the 2022 calendar year and the 2022 and 2023 cost of living adjustments to employee salaries were higher than historical adjustments due to high inflation.

Although all expenditure categories are reporting variances from the previous year, only the most significant and noteworthy variances are described below.

- Contracted Services expenditures increased \$770,191. This is mainly the result of higher district court (+\$110,174), public defender (+\$141,084) and jail services (+\$443,412).
- The Human Resources Department expenditures increased \$145,919 as a result of being closer to fully staffed in 2023 compared to 2022.
- The 2023 Social Services Department's expenditures decreased \$485,949. The primary reasons are related to lower levels of building improvement activity at the Lacey Veterans Services Hub (-\$448,018) and a 2022 catch-up remittance to Thurston County for the Affordable and Sustainable Housing Sales Tax (-\$231,751). Although there was an overall reported decrease, expenditures relating to social services have been growing.
- The Finance Department expenditures increased \$442,135. Three positions including an accountant, payroll specialist, and department assistant II were added during 2022, but the positions weren't filled until later in 2022.
- The Police Department's 2023 expenditures increased \$2,584,605 compared to last year. Salaries and benefits increased \$2,567,042, which included an estimated \$520,000 for the aforementioned retroactive pay.
- Public Works – Engineering first quarter expenditures increased \$941,224 due to the retroactive salary payments and the filling of vacant positions.
- An increase of \$461,314 occurred in the Public Works – Parks Maintenance Department. Salary and benefits increased \$213,083 due to the aforementioned retroactive pay and overall rising labor costs. Also, the multi-year irrigation control upgrade project increased expenditures by \$176,506 and water irrigation costs increased \$71,544.
- Community and Economic Development's expenditures increased \$1,391,826. \$405,826 of the increase was related to salaries and benefits and \$292,533 was related to economic development investments. The \$1.0 million Small Business Administration grant for the expansion of the Lacey MakerSpace was reimbursed from this departmental budget.

- An increase of \$543,532 occurred in the Public Works - Water Resources Department. Salary and benefits increased \$519,173 due to the aforementioned retroactive pay and overall rising labor costs.
- Parks, Culture, and Recreation experienced a \$229,267 first half increase mostly due to retroactive payments and overall rising labor costs.
- Transfers out had a total increase of \$3.8 million. Transfers increased due to planned capital transfers with most notable being a \$3.1 million transfer for the new police station and training center property acquisition and design, a \$500,000 transfer for the RAC parking lot project, and a \$431,157 for the design and construction of Cuoio Park Phase 1A.
- Total expenditures in the Criminal Justice Fund decreased \$329,956. The decrease is a result of a smaller percentage of public safety salaries and benefits (-\$271,685) being allocated to this fund during 2023.
- The Community Buildings Fund increased \$432,654 during 2023. The increase included repairs to the Community Center and Lacey Childcare Center.
- The Street Fund experienced a \$930,980 increase. Salaries and benefits increase \$260,491, an increase to transfers out of \$287,151, electrical supplies increase of \$171,517 mainly related to the purchase of extra light poles to offset the long lead times for delivery, and right-of-way maintenance increased \$142,000.
- The Capital Equipment Fund's expenditures increased \$456,501 due to increase capital equipment purchases and replacement over a variety of City functions.

Additional details are provided in the attached expenditure summaries for the General Fund departments and other funds.

GENERAL FUND REVENUES

As of December 31, 2023, total General Fund Revenues were \$72,110,153 or 93.9 percent of the adopted budget. Overall General Fund revenues increased \$14,870,351 compared to 2022. Tax collections were significantly higher than budgeted and intergovernmental revenues were higher due to the \$1.0 million Small Business Administration Grant for the Lacey MakerSpace and the revenue recognition of \$3.1 million of the Coronavirus State and Local Fiscal Recovery Funds (American Rescue Plan Act) for the Police Station project.

- During 2023, \$7,927,649 of property taxes were collected. This is equal to 98.1 percent of the annual property tax budget. This is an increase of \$395,481 compared to the previous year. The 2023 property tax collections were expected to increase due to a combination of the one percent increase, new construction credit, and refund levy.

- 2023 sales tax receipts totaled \$16,709,985. This is \$494,582 or 3.1 percent higher than last year.

<u>Category</u>	<u>Cash Basis Yr-Ended Dec. 31</u>			<u>Last 12</u>
	<u>This Year</u>	<u>Last Year</u>	<u>% Chg</u>	<u>Months</u>
General Merchandise Retailers	\$ 2,500,219	\$ 2,465,321	1.4	\$ 2,500,219
Sporting Goods, Hobby, Musical Instrument, Book	1,847,793	2,105,305	(12.2)	1,847,793
Construction of Buildings	1,743,731	1,614,933	8.0	1,743,731
Food Services and Drinking Places	1,579,763	1,448,717	9.0	1,579,763
Building Material and Garden Equipment and Supplies	1,014,976	1,008,971	0.6	1,014,976
Specialty Trade Contractors	991,736	939,180	5.6	991,736
Merchant Wholesalers, Durable Goods	743,924	621,567	19.7	743,924
Motor Vehicle and Parts Dealers	593,389	617,532	(3.9)	593,389
Administrative and Support Services	557,639	562,247	(0.8)	557,639
Furniture, Home Furnishings, Electronics, and Appliances	557,548	592,388	(5.9)	557,548
Professional, Scientific, and Technical Services	495,501	480,982	3.0	495,501
Food and Beverage Retailers	332,948	325,748	2.2	332,948
Clothing, Clothing Accessories, Shoe, and Jewelry	328,968	341,463	(3.7)	328,968
Repair and Maintenance	312,969	280,383	11.6	312,969
Telecommunications	278,004	258,905	7.4	278,004
Health and Personal Care Retailers	271,796	272,811	(0.4)	271,796
Rental and Leasing Services	241,100	222,629	8.3	241,100
Merchant Wholesalers, Nondurable Goods	228,761	214,012	6.9	228,761
<i>Unclassified</i>	190,343	178,596	6.6	190,343
Heavy and Civil Engineering Construction	189,293	156,944	20.6	189,293
	\$ 15,000,401	\$ 14,708,634		\$ 15,000,401

During 2023, the top 20 sources provided 91.6 percent of all sales tax. The “Sporting Goods, Hobby, Musical Instrument, Book” category experienced the most significant decline (-12.2 percent). The decline was related to significant one-time sales activity that occurred in 2022. The 2022 activity was related to the COVID-19 public health emergency response. The City’s largest sales tax category, “General Merchandise Stores”, experienced a 1.4 percent increase compared to 2022. High levels of inflation are likely contributing to the increased dollar value of sales activity. It is assumed due to the higher prices that the actual sales volumes have decreased.

- The General Fund business & occupation (B&O) tax totaled \$3,463,179 or 112.6 percent of the budget estimate. B&O tax collections have increased \$386,610. This increase is consistent with the sales tax growth, because B&O taxes have a very similar tax base. However, it appears the service business activity, which is primarily exempt from sales tax, increased during 2023 as an indication of the fully recovered economy and the pressures of wage growth.
- Utility tax collections for 2023 were \$692,561 higher than the previous year. Electricity and City-owned utilities generated the most significant increases. Utility tax from electricity and City-owned utilities increased \$301,915 and \$253,048, respectively, compared to 2022. Telephone Utility Tax experience the only decrease (-\$19,568) compared to the previous year. It is assumed that households continue to eliminate land line phones due to broader use of mobile phones, which reduces overall

consumption. Also, the implementation of a recent accounting standard changed the accounting of bundled mobile phone contracts allows larger portions of mobile phone bills to be classified as data. This is significant, because data (internet) is not subject to local utility taxes.

- Admissions tax increased \$6,877, but the reported increase doesn't illustrate the true story. This tax source remains below the prepandemic levels and is not expected to return. Consumer habits seem to have changed permanently during the pandemic.
- \$2,268,668 of non-business license (includes building, mechanical, plumbing, and electrical permits fees) revenues were collected during 2023. This is a \$232,328 increase compared to the previous year. Building permit fees increased \$145,698 during 2023. These fees are an indication of future new construction, so based on the 2023 year-end fees construction activity during 2024 will be similar to 2023.
- Grant proceeds increased \$4.0 million in 2023. The aforementioned \$1.0 million Small Business Administration grant for the Lacey MakerSpace expansion and \$3.1 million Coronavirus State and Local Fiscal Recovery Funds (American Rescue Plan Act) used for the Police Station project are the main reasons for the increase.
- Economic Environment/Plan Checking fees increased \$547,214. Plan check fees increased \$534,463. These fees are another indicator of future development and construction.
- Interfund charges increased \$1.5 million. The recent addition of engineering resources is reflected in the design and regulation support costs for the City's utilities, transportation, and facility improvements. Also contributing to the increase is higher right-of-way maintenance and indirect cost recovery.
- Reported interest earnings increased \$5,147,639. It should be noted this increase includes market value gains that will not be realized. General Fund actual interest earnings increased \$1,378,198. Throughout the public health emergency, overnight earnings rates were near zero. The City's December 2022 overnight earnings rate was 0.09 percent. In December 2023, the same overnight rate was 5.43 percent.

UTILITY FUNDS

Year-end operating expenditures for the City's utilities were mostly consistent with the budget projections.

Water Utility Maintenance and Operations Fund

Water Utility Maintenance and Operations Fund expenditures were \$997,365 or 6.6 percent higher during 2023 mainly due to higher salaries and benefits (+\$887,732), which was offset by lower annual transfers to the Water Capital Fund (-\$317,587).

Operating revenues for the Water utility are meeting projections and consistent with approved rate increases, customer base growth, and water usage during a hot and dry summer. Total 2023 water revenues were \$2.9 million higher than 2022. Water sales were \$1.5 million or 9.8 percent higher than the 2022 water sales. Interest earnings were \$1.1 million higher. 2023 interest earnings include an unrealized gain of \$405,282.

Wastewater Utility Maintenance and Operations Fund

Wastewater Utility Maintenance and Operations Fund expenditures were \$1,861,931 or 9.1 percent higher in 2023. The primary reasons are higher annual transfers to the Wastewater Capital Fund (+\$1,415,684) salaries and benefits (+\$331,082), and LOTT collections and remittance (+\$291,973).

Wastewater total revenues were \$1,621,330 higher than the previous year. Wastewater sales were \$691,802 (9.0 percent) higher than 2022 and LOTT sales were \$268,779 (1.9 percent) higher than 2022. Interest earnings including an unrealized gain increased \$641,237.

Stormwater Maintenance and Operations Fund

The Stormwater Maintenance and Operations Fund expenditures increased \$1,009,367 or 24.6 percent compared to the previous year due to higher capital transfers of \$803,777.

Stormwater revenues were \$684,615 higher than 2022, as a result of a \$321,202 increase to Stormwater sales revenue and \$386,491 increase to interest earnings including the unrealized gain (\$276,463).

CONCLUSION AND FORECAST

As of mid-March 2024, the National economy continues to show strength, but at a slower pace. Inflation continues to move towards the Federal Reserve's goal, but not as fast as expected. The Federal Reserve has signaled that it will cut rates in 2024, but at a later date than recently expected. It is also expected that the economy is well positioned for the very difficult effort to achieve soft landing.

U.S. Jobs and Wages

National job growth continues to exceed expectations, but there are downward revisions. The February job growth was 275,000, while 200,000 was expected. The January job growth was revised down to 229,000 for the original 353,000 report. December's job growth was revised to 290,000 from 333,000.

Wage growth in February barely grew at 0.1 percent. This is down from an adjusted 0.5 percent in January. This should continue to help bring inflation closer to the target as spending power is reduced and there are less costs to pass on.

Unemployment jumped to 3.9 percent from 3.7 percent. One indicator economists use to predict recessions is 0.5 percent increases to unemployment over a one-year period. It should be noted that unemployment remains at historic lows. Unemployment has remained below 4.0 percent since the beginning of 2022. This hasn't occurred in the most recent 50 years.

U.S. Inflation

The U.S. inflation was higher than expected in February 2024. The month-to-month inflation includes volatility because of gas and food prices. The longer inflation viewpoint isn't much better. The February annual U.S. inflation (3.2 percent) was slightly higher than January annual inflation (3.1 percent). There is some positive in the fine details. Housing and service prices appear to be slowing. Service prices are closely related to wages, which seem to be slowing. The upcoming months may see some easing of prices in the next few months.

Conclusion

The local economy continues to follow the National trends, but the inflation trend is delayed consistent with historic cycles. This year-end report does not include any surprises, so the conservative approach contained within the adopted 2024 Budget remains relevant. No changes to the 2024 forecasts are recommended.

This City Council adopted budget policy continues to allow the City to meet its goals, achieve its initiatives and provides the financial flexibility to take advantage of opportunities and ability to weather sudden downturns to the economy.

City of Lacey
Monthly Expenditure Summary
December 2023

Expenditures: <u>General Fund</u>	2022 Amended Budget	YTD 12/31/2022 Actual	2022 YTD % of Budget	2023 Amended Budget	YTD 12/31/2023 Actual	2023 YTD % of Budget	2023-2022 YTD Variance
City Council	\$ 558,766	\$ 431,897	77.3%	\$ 610,711	\$ 472,463	77.4%	\$ 40,566
Contracted Services	2,869,887	1,965,495	68.5%	2,651,172	2,735,685	103.2%	770,191
City Manager	753,122	800,845	106.3%	955,761	847,609	88.7%	46,764
Human Resources	1,546,575	1,267,845	82.0%	2,004,526	1,413,764	70.5%	145,919
Social Services	1,745,177	1,421,001	81.4%	5,771,888	935,051	16.2%	(485,949)
Public Affairs/City Clerk	1,180,096	775,366	65.7%	1,219,394	841,045	69.0%	65,679
Finance	1,839,708	1,640,479	89.2%	2,288,988	2,082,614	91.0%	442,135
Legal & Judicial	748,363	713,216	95.3%	782,478	748,793	95.7%	35,578
Common Facilities Overhead	1,628,579	1,612,833	99.0%	1,612,239	1,575,123	97.7%	(37,710)
Police	13,108,616	11,255,578	85.9%	13,932,367	13,840,183	99.3%	2,584,605
Public Works - Support SVC	151,100	121,234	80.2%	155,637	125,198	80.4%	3,964
Public Works - Engineering	4,753,110	4,047,925	85.2%	4,918,384	4,989,149	101.4%	941,224
Public Works - Parks Maint.	3,326,540	3,266,957	98.2%	3,768,978	3,728,271	98.9%	461,314
Public Works - Facilities Maint.	1,088,852	831,485	76.4%	1,334,657	1,044,414	78.3%	212,928
Community & Economic Dev.	4,733,162	3,431,016	72.5%	5,020,483	4,822,842	96.1%	1,391,826
Public Works - Water Resources	1,900,084	1,410,639	74.2%	2,165,118	1,954,171	90.3%	543,532
Parks, Culture, & Recreation	3,387,438	2,607,359	77.0%	3,376,937	2,836,626	84.0%	229,267
Transfers Out	8,274,906	6,691,951	80.9%	10,454,560	10,454,560	100.0%	3,762,609
Total Current Expense Fund:	\$ 53,594,081	\$ 44,293,122	82.65%	\$63,024,278	\$ 55,447,561	87.98%	\$ 11,154,439
Criminal Justice Fund	\$ 3,283,881	\$ 1,668,636	50.8%	\$ 3,052,855	\$ 1,338,680	43.9%	\$ (329,956)
Community Buildings Fund	767,973	541,066	70.5%	1,106,270	973,721	88.0%	432,654
Regional Athletic Complex	1,595,477	1,510,142	94.7%	1,434,847	1,373,778	95.7%	(136,364)
Street Fund	4,043,012	3,560,864	88.1%	4,579,478	4,491,844	98.1%	930,980
Capital Equipment Fund	3,791,487	1,761,527	46.5%	3,573,995	2,218,028	62.1%	456,501
Total General Fund Expenditures	\$ 67,075,911	\$ 53,335,358	79.51%	\$ 76,771,723	\$ 65,843,612	85.77%	\$ 12,508,254
Expenditures: <u>Other Funds</u>							
Arterial Street Fund	\$ 3,996,998	\$ 1,623,018	40.6%	\$ 10,344,299	\$ 2,399,483	23.2%	\$ 776,465
Transportation Improvement	4,750,000	3,767,597	79.3%	8,150,000	6,974,589	85.6%	3,206,992
Lodging Tax	580,500	563,399	97.1%	887,230	866,023	97.6%	302,624
Community Block Grant	122	-	0.0%	479	-	0.0%	-
Hicks Lake Management District	46,358	37,266	80.4%	47,793	43,210	90.4%	5,944
General Obligation Bond	1,576,380	1,574,390	99.9%	1,270,434	1,260,250	99.2%	(314,140)
LID Debt	70,897	-	0.0%	100,609	-	0.0%	-
Building Improvement	6,165,393	1,588,309	25.8%	7,853,368	5,870,931	74.8%	4,282,622
Parks & Open Space	2,544,841	1,467,417	57.7%	1,169,866	330,332	28.2%	(1,137,086)
Regional Athletic Complex Capital	4,160,101	978,524	23.5%	4,721,634	1,180,349	25.0%	201,825
Water Utility	17,493,672	15,051,910	86.0%	17,918,322	16,049,275	89.6%	997,365
Wastewater Utility	21,262,397	20,435,788	96.1%	23,605,587	22,297,719	94.5%	1,861,931
Stormwater Utility	4,651,470	4,103,513	88.2%	5,477,007	5,112,880	93.4%	1,009,367
Reclaimed Water	408	35,954	8812.3%	1,385	-	0.0%	(35,954)
Water Capital	28,809,295	2,156,708	7.5%	30,672,069	15,975,610	52.1%	13,818,902
Wastewater Capital	13,131,652	185,094	1.4%	14,157,423	7,542,602	53.3%	7,357,509
Stormwater Capital	2,027,284	221,003	10.9%	2,861,636	690,591	24.1%	469,588
Reclaimed Water Capital	7,939	-	0.0%	26,905	-	0.0%	-
Water Debt Service	4,779,149	4,370,354	91.4%	4,788,294	181,052	3.8%	(4,189,302)
Wastewater Debt Service	2,893,646	3,036,990	105.0%	3,196,092	36,309	1.1%	(3,000,681)
Stormwater Debt Service	2,352,444	2,013,463	85.6%	2,353,609	32,502	1.4%	(1,980,961)
Equipment Rental	4,122,883	2,775,374	67.3%	4,429,282	2,799,621	63.2%	24,247
Information Management	2,934,844	2,511,204	85.6%	3,007,111	2,614,678	86.9%	103,474
Total Expenditures	\$ 195,434,584	\$ 121,832,634	62.34%	\$ 223,812,157	\$ 158,101,618	70.64%	\$ 36,268,984

City of Lacey
Monthly Revenue Summary
December 2023

Revenues:	2022 Amended Budget	YTD 12/31/2022 YTD Actual	2022 YTD % of Budget	2023 Amended Budget	YTD 12/31/2023 YTD Actual	2023 YTD % of Budget	2023-2022 YTD Variance
<u>General Fund</u>							
<u>Taxes:</u>							
Property	\$ 7,565,892	\$ 7,532,168	99.6%	\$ 8,082,842	\$ 7,927,649	98.1%	\$ 395,481
Sales	13,163,089	16,215,403	123.2%	14,566,341	16,709,985	114.7%	494,582
Business & Occupation	2,540,102	3,076,569	121.1%	3,075,390	3,463,179	112.6%	386,610
Admissions	84,000	156,544	186.4%	168,000	163,421	97.3%	6,877
Utility - Electric	2,509,713	2,911,104	116.0%	3,078,839	3,213,019	104.4%	301,915
Utility - Natural Gas	812,609	1,000,516	123.1%	1,063,521	1,116,295	105.0%	115,779
Utility - Solid Waste	429,537	533,206	124.1%	554,444	574,594	103.6%	41,387
Utility - Telephone	468,525	563,366	120.2%	555,349	543,798	97.9%	(19,568)
Utility - Water/Sewer/Storm	3,361,406	3,812,273	113.4%	3,636,822	4,065,320	111.8%	253,048
Excise - Forest/Leasehold	20,000	23,020	115.1%	20,000	25,793	129.0%	2,773
Gambling	239,136	543,092	227.1%	403,832	562,749	139.4%	19,657
Total Taxes	\$ 31,194,009	\$ 36,367,260	116.58%	\$ 35,205,380	\$ 38,365,802	108.98%	\$ 1,998,541
Penalties & Interest	\$ 4,750	\$ 11,302	237.9%	\$ 5,000	\$ 7,014	140.3%	\$ (4,288)
Franchises	701,790	699,700	99.7%	734,980	664,027	90.3%	(35,672)
Licenses & Permits	1,568,237	2,036,340	129.8%	1,601,438	2,268,668	141.7%	232,328
<u>Inter-Governmental:</u>							
Criminal Justice	\$ -	\$ 5,851		\$ -	\$ 6,031		\$ 180
Traffic Safety	-	-		-	-		-
Liquor Excise	353,331	405,734	114.8%	397,369	412,095	103.7%	6,361
Liquor Profits	426,736	445,072	104.3%	437,514	445,555	101.8%	482
Other State Entitlements	81,622	135,773	166.3%	81,622	145,516	178.3%	9,743
Inter-Gov. Service Charges	126,055	449,786	356.8%	286,733	433,731	151.3%	(16,055)
Other Grants	8,000	181,876	2273.5%	503,000	4,169,058	828.8%	3,987,182
Total Inter-Governmental	\$ 995,744	\$ 1,624,093	163.10%	\$ 1,706,238	\$ 5,611,986	328.91%	\$ 3,987,893
<u>Service Charges:</u>							
General Government	\$ 51,750	\$ 16,785	32.4%	\$ 6,750	\$ 34,755	514.9%	\$ 17,970
Security of Persons/Property	181,500	125,486	69.1%	6,500	109,898	1690.7%	(15,589)
Economic Environment/Plan Checking	579,500	584,298	100.8%	578,750	1,131,512	195.5%	547,214
Culture and Recreation	892,940	708,333	79.3%	892,940	714,952	80.1%	6,619
Total Service Charges	\$ 1,705,690	\$ 1,434,903	84.12%	\$ 1,484,940	\$ 1,991,117	134.09%	\$ 556,214
<u>Interfund Charges:</u>							
Engineering Services	\$ 3,269,255	\$ 3,273,905	100.1%	\$ 3,301,232	\$ 3,829,626	116.0%	\$ 555,721
Park Maintenance	451,228	408,989	90.6%	514,250	536,136	104.3%	127,147
Water Resources	2,411,187	1,531,553	63.5%	2,645,404	2,143,190	81.0%	611,637
Other Interfund Charges	1,296,823	1,296,823	100.0%	1,505,743	1,505,811	100.0%	208,988
Total Interfund Charges	\$ 7,428,493	\$ 6,511,270	87.65%	\$ 7,966,629	\$ 8,014,763	100.60%	\$ 1,503,493
Violations	\$ 250,000	\$ 89,191	35.7%	\$ 100,000	\$ 92,176	92.2%	\$ 2,985
Interest Earnings	168,680	(1,304,431)	-773.3%	643,186	3,843,208	597.5%	5,147,639
Other Miscellaneous	236,176	808,712	342.4%	99,125	955,250	963.7%	146,538
Contributions	76,000	126,357	166.3%	76,000	145,514	191.5%	19,156
Financing	-	-		-	-		-
Transfers	48,500	48,500	100.0%	48,500	48,500	100.0%	-
Beginning Cash	9,216,012	-		13,352,862	-		-
Total Current Expense Fund Revenues	\$ 53,594,081	\$ 48,453,198	90.41%	\$ 63,024,278	\$ 62,008,024	98.39%	\$ 13,554,827
Criminal Justice Fund	\$ 3,283,881	\$ 1,475,793	44.9%	\$ 3,052,855	\$ 1,692,653	55.4%	\$ 216,860
Community Buildings Fund	767,973	661,368	86.1%	1,106,270	764,690	69.1%	103,322
Regional Athletic Complex Fund	1,595,477	1,644,478	103.1%	1,434,847	1,653,591	115.2%	9,113
Street Fund	4,043,012	3,909,543	96.7%	4,579,478	4,546,075	99.3%	636,532
Capital Equipment Fund	3,791,487	1,095,421	28.9%	3,573,995	1,445,118	40.4%	349,698
Total General Fund Revenues	\$ 67,075,911	\$ 57,239,801	85.34%	\$ 76,771,723	\$ 72,110,153	93.93%	\$ 14,870,351

Revenues:	2022	YTD	2022	2023	YTD	2023	2023-2022
<u>Other Funds</u>	<u>Amended</u>	<u>12/31/2022</u>	<u>YTD % of</u>	<u>Amended</u>	<u>12/31/2023</u>	<u>YTD % of</u>	<u>YTD</u>
	<u>Budget</u>	<u>YTD Actual</u>	<u>Budget</u>	<u>Budget</u>	<u>YTD Actual</u>	<u>Budget</u>	<u>Variance</u>
Arterial Street Fund	\$ 3,996,998	\$ 6,690,016	167.4%	\$ 10,344,299	\$ 7,982,147	77.2%	\$ 1,292,131
Transportation Improvement Fund	4,750,000	3,702,563	77.9%	8,150,000	4,164,787	51.1%	462,224
Lodging Tax	580,500	519,790	89.5%	887,230	609,647	68.7%	89,857
Community Block Grant	122	(836)	-685.1%	479	2,308	481.9%	3,144
Hicks Lake Management District	46,358	41,169	88.8%	47,793	51,332	107.4%	10,163
General Obligation Bond	1,576,380	1,262,824	80.1%	1,270,434	1,266,128	99.7%	3,304
LID Debt	70,897	(37,604)	-53.0%	100,609	257,414	255.9%	295,018
Building Improvement	6,165,393	684,912	11.1%	7,853,368	3,994,408	50.9%	3,309,497
Parks & Open Space	2,544,841	1,574,521	61.9%	1,169,866	1,067,028	91.2%	(507,493)
Regional Athletic Complex Capital	4,160,101	1,582,999	38.1%	4,721,634	3,264,320	69.1%	1,681,321
Water Utility	17,493,672	16,998,403	97.2%	17,918,322	19,933,238	111.2%	2,934,835
Wastewater Utility	21,262,397	21,693,575	102.0%	23,605,587	23,314,905	98.8%	1,621,330
Stormwater Utility	4,651,470	4,980,602	107.1%	5,477,007	5,665,217	103.4%	684,615
Reclaimed Water	408	310,878	76195.5%	1,385	6,671	481.7%	(304,206)
Water Capital	28,809,295	9,286,151	32.2%	30,672,069	12,821,907	41.8%	3,535,755
Wastewater Capital	13,131,652	3,595,274	27.4%	14,157,423	5,993,566	42.3%	2,398,292
Stormwater Capital	2,027,284	1,336,309	65.9%	2,861,636	2,724,176	95.2%	1,387,867
Reclaimed Water Capital	7,939	(46,939)	-591.2%	26,905	129,618	481.8%	176,557
Water Debt Service	4,779,149	4,930,579	103.2%	4,788,294	566,529	11.8%	(4,364,050)
Wastewater Debt Service	2,893,646	3,328,262	115.0%	3,196,092	57,450	1.8%	(3,270,811)
Stormwater Debt Service	2,352,444	517,772	22.0%	2,353,609	105,320	4.5%	(412,452)
Equipment Rental	4,122,883	4,499,550	109.1%	4,429,282	5,603,081	126.5%	1,103,530
Information Management	2,934,844	2,748,991	93.7%	3,007,111	2,987,967	99.4%	238,975
Total Revenues	\$ 195,434,584	\$ 147,439,561	75.44%	\$ 223,812,157	\$ 174,679,315	78.05%	\$ 27,239,754